



ACES Update, January 2016

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Welcome to 2016! We hope everyone is off to a great start to the remainder of this school year.

ACES Continues to Grow and Increases Services

Now with 75 member schools, ACES continues to grow and provide additional support services to New Mexico Charter Schools. ACES is an organization of, by, and for charter schools with the mission of helping schools save money and put those savings back into the classroom to provide the highest quality of education possible to NM students. The strength of our organization is that each member school has equal voice in determining the services that ACES provides to support charter schools. Thus, ACES is all about charter schools supporting charter schools.

Our volume and dollar value of services continues to grow indicating we are providing a much needed and valuable service to charter schools. As our membership and volume continues to grow, we will be providing more and more services to schools. We would like to have every charter school in NM to be a member of ACES and if your school is not a member yet, please give me a call to discuss joining our dynamic and effective support group for charters. There is not a membership fee and no obligation at all to utilize any of our services. In addition, your membership helps us to leverage and negotiate better pricing for goods and services with vendors.

Cooperative Purchasing

Before developing a Request for Proposal for goods and services, please give us a call at ACES. Through a competitive bid process that has met all of the requirements of the NM Procurement Code, the following products and services are available to charter schools without the school having to go through the RFP process themselves. Schools can utilize our competitively bid contracts which saves the school time and money. In addition, ACES can develop a customized RFP for your school for other goods and services that are not listed below. The following competitive bid contracts for goods/services are available through ACES:

Financial Management/Business Management Services

Aptability

Food/Cafeteria Services

Canteen-New Mexico

Swan Kitchen

IT Hardware, Software, and Support Services

LDD Consulting

EnvisionIT

Harris Technologies

Transportation Services

Herrera Coaches

Online Ancillary Services

TheraWeb

For more information on these contract,s please contact

Bruce at bruce.h@nmaces.org or Max at max.l@nmaces.org or go www.nmaces.org.

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Charter School Support Services

ACES can provide all types of services to support charter schools. Those services include, but are not limited to, interim principal services; data analysis; testing coordination; technology support; grant writing and fund raising; leadership searches; charter renewal; Governing Council training; facility maintenance and management services; and, special education and bilingual program assistance. We can also provide many additional types of services that can be customized to meet a school's needs. Please give us a call to discuss your specific needs.

NMCCS Instructional Conference and GC Training

NMCCS is hosting an Instructional Conference and GC training on March 2nd and 3rd, at the Jewish Community Center, 5520 Wyoming Blvd NE, Albuquerque, NM. For more information and to register, please go to www.nmccs.org. The deadline for

Charter Leader Academy #5, #6 and #7

The monthly Charter Leader Academy series has been a very positive success this year. To date, sessions have been held on Progressive Documentation of Employee Behavior; Holding Effective Meetings; Grant writing and Fundraising; and, Effective Special Education Programs. The remaining topics in the series will be held as follows:

Erate Funding presented by Dmitri Calvert (Technology Coordinator for several charter schools in Taos)-February 18th, location to be determined

Effective Bilingual and Dual Language Programs presented by Michael Rodrigues (Principal of Cien Aguas Charter School) and David Rogers (Executive Director of Dual Language-NM)- March 10th, location to be determined.

Technology for Administrators presented by David Luft (owner of LDD Consulting), April 14th, location to be determined.

Cost of each of the session is \$80 for ACES members and \$100 for non-members. Each session is from 10 am to 2 pm and includes lunch. For more information and to register for any of the sessions, please contact Dr. Bruce Hegwer @burce.h@nmaces.org

Field/Activity Trip Transportation Services

As Spring approaches, schools start scheduling activity/ field trips and sporting events. Discounted prices for transportations to these events are available charter schools that are members of ACES through Herrera Coaches. All a school needs to do is to call Martin (pronounced Marteen) Herrera at 505-270-1001 to schedule transportation. Be sure to tell them you are an ACES member to receive the discount.

ACES Partners

ACES is proud to be partners with two organizations that support charter schools in New Mexico. Charter Asset Management offers financing solutions to charter schools. To learn more about their services, please go to www.charterassetmanagement.com

Edgenuity offers online learning solutions for charter schools. Around the country, Edgenuity courses are having a positive impact on student achievement across grade levels and student populations. To see their offerings and how they can help improve student achievement, please go to www.edgenuity.com

The 4th installment of the Charter Leader's Academy is entitled, "Effective Special Education Programs" and will be presented by Mr. Mike Ogas. Mr. Ogas is the founder and Director of School of Dreams Academy in Los Lunas, NM. Previous to that, Mike was a long-time Special Education Director in New Mexico and has extensive experience with establishing and maintaining effective special education programs. The program will be presented on January 13, 2016 from 10 am to 2 pm with lunch being provided. More information, including a location and agenda will be forthcoming. The deadline for registration will be on Friday, January 8, 2016.

Please visit the ACES website at www.nmaces.org to get a description of the organization and the many services ACES offers and you can save money that can put back into your classrooms. A number of the goods and services have gone through a Request for Proposal and competitive bid process (Trusted Partners) so that schools do not have to go through that themselves. Our website also features several of our Business Partners who are charter school advocates and have pledged lower prices for charter schools. Our Cadre, or professional services, staff are also listed so you can see the wide variety of technical assistance and support that is available through ACES.

Furniture to Donate to ACES Member

As a service to ACES members, we will advertise furniture and equipment that an ACES member would like to transfer or donate to another ACES member. If you have items that are in good condition that you believe would be beneficial to another charter school, please let Bruce or Max know and will advertise it in our next newsletter. The following items are currently available to ACES members from Turquoise Trail Charter School in Santa Fe:

1. Wood teachers mail box or primary classroom student cubby. Contains three rows of eight boxes, each about 8" x 8".
2. Three double door wood 18" x 18" cabinets arranged horizontally on the floor. Has composite counter top.

Contact Ray Griffin, principal at Turquoise Trail in Santa Fe at 505 986-4006 or email rgriffin@ttschool.org to request details and a photo.

