



## ACES Update, September 2015

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### ACES Membership and Volume of Business

Seventy charter schools are now members of ACES and that number continues to grow. Our goal is to have 100% of New Mexico's Charter Schools as members. The more charter schools that are members of ACES, the greater ACES's ability to negotiate better pricing for goods and services for member schools.

Currently, 37 of the schools are utilizing contracts through ACES for a variety of services including Food Service, Technology, Transportation, Business Management and Cadre Services. The total volume of those contracts, as of this date, is just over \$1.6 million and the greater the volume, the more services ACES can provide to support charter schools.

### Charter Leader's Academy

The first in a series of seven training for charter leaders was held on September 29. The topic, "Progressive Discipline of Employee Behavior" was presented by Dr. Dan Patterson and was attended by six people from a variety of charter schools around the state. The next training session, to be held on October 22, will be "Running Effective Meetings-Including Board Meetings" will be presented by Dr. Diego Gallegos. Please email Bruce at [bruce.h@nmaces.org](mailto:bruce.h@nmaces.org) to reserve your space now. The session will be 4 hours in length and lunch will be included.

### ACES General Membership/Governing Board Meeting

Each year ACES holds a Governing Board meeting of all ACES members. Each member school is a voting member of the Governing Board. The Governing Board approves changes to the ACES policies and bylaws as well as other ACES operational activities and initiatives. This year, the General meeting will be held in conjunction with the NMCCS Conference on October 29 from 3-4 pm.

### ACES Regional Meetings

ACES Regional meetings were recently held in Taos, Santa Fe, Las Cruces and Albuquerque. ACES staff presented information on the history of ACES, current membership, cooperative purchasing agreements, and new initiatives. Charter Asset Management (CAM) shared information on funding opportunities for charter schools they provide and Verizon Wireless talked about a program they offer to charter schools to save the schools, and their employees, money on cell phone bills. Please contact Bruce or Max ([max.l@nmaces.org](mailto:max.l@nmaces.org)) about the information provided at the Regional meetings and the services provided by CAM and Verizon Wireless. More information on CAM can be found at [www.nmaces.org/wp-content/uploads/2015/03/CAM-Capabilities.pdf](http://www.nmaces.org/wp-content/uploads/2015/03/CAM-Capabilities.pdf).

### Cadre Member of the Month-Dr. Lou Lafrado

As we travel around the state visiting charter schools, we often hear that schools want help writing grants. ACES Cadre member, Dr. Lou Lafrado, is a professional grant writer that has a tremendous record of successful grant writing and program design and evaluation. Lou's bio is available for review at [www.nmaces.org/dr-lou-lafrado/](http://www.nmaces.org/dr-lou-lafrado/). Dr. Lafrado would be more than happy to visit with anyone regarding his services and how he can help a school (or a Foundation) find funds for their school or program.



### NMCCS Conference

Just a reminder that NMCCS is holding their annual conference on October 29-31 at the Albuquerque Marriott at I-40 and Louisiana. The deadline for registration is October 9<sup>th</sup> and you can register online at the Coalition's website at [www.nmccs.org](http://www.nmccs.org).



### ACES Trusted Partner of the Month

#### LDD Technology Services

LDD Technology Services is an ACES Trusted Partner and a very innovative and dynamic company with charter school experience, that can provide a complete educational technology solution for charter schools. From technology planning to managing networks, to hardware and software purchases, LDD Technology Services represents high quality services and affordable pricing. For any technology need, we encourage charters to take advantage of the cooperative purchasing contract ACES has with LDD to obtain the lowest possible prices for technology goods and services.



### Teacher Observation Assistance

ACES Cadre Members, Sandy Davis (retired as Principal from Turquoise Trail Charter) and ACES Executive Director Dr. Bruce Hegwer attended the NMTeach Teacher Observation Training and received Certification authorizing them to assist schools with their teacher observations. For assistance from either Sandy or Bruce with your teacher observations, please contact Bruce at [bruce.h@nmaces.org](mailto:bruce.h@nmaces.org).



### Activity/Athletic/Fieldtrip Transportation Discounts

ACES members can receive a substantial discount for activity buses for field trips and athletic events from Herrera Coaches. ACES schools will receive anywhere between an 11% to 50% discount on costs depending upon the length and time of the trip and they type of bus. All a school needs to do is to call Martin (pronounced Marteen) Herrera at 505-270-1001 to schedule the bus. Be sure to tell them you are an ACES member to receive the discount.

Again, this is a huge savings for ACES members. If you school is not an ACES member yet, please contact Bruce at [bruce.h@nmaces.org](mailto:bruce.h@nmaces.org) or Max at [max.l@nmaces.org](mailto:max.l@nmaces.org) for membership information.

### Charter School of the Month

Send us a picture of your school and a short article about what makes your school special and will feature one or more schools as our "Charter School of the Month". Please send your photo and article to Bruce at [bruce.h@nmaces.org](mailto:bruce.h@nmaces.org).

### ACES Employment

We are looking for highly qualified and experienced special education endorsed, bilingual endorsed, and math and science endorsed educators that are interested in working in one or more charter schools. Interested persons are asked to contact Max ([Max.L@nmaces.org](mailto:Max.L@nmaces.org)) or Bruce ([Bruce.H@nmaces.org](mailto:Bruce.H@nmaces.org))