



## ACES Update, October, 2015

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### ACES Annual Meeting

ACES held its annual membership meeting in conjunction with the Coalition Conference. Outgoing ACES President Jesus Moncada of Christine Duncan Heritage Academy, was presented with a plaque to acknowledge his services as the first President of ACES. Mike Rodriguez of Cien Aguas was elected as the new President of ACES and Doreen Winn of the Public Academy of the Performing Arts was elected as the new Vice President. Kirk Hartom of the Southwest Learning Centers and Mike Ogas of the School of Dreams Academy were appointed to the Executive Committee. The members present approved the changes to the bylaws recommended by the Executive Committee. Dr. Bruce Hegwer, Executive Director, reported that 71 charter schools are members of ACES with 36 schools using at least one contract through ACES. Total revenue through the first quarter is just over \$1.3 million. Deputy Director, Dr. Max Luft, explained to the members president how each member school builds equity in ACES according to the volume of purchases each member schools makes. The next annual ACES membership meeting will be held in conjunction with next year's Coalition conference.

### Bilingual Program Assistance

ACES is pleased to announce that Dr. Jaime Tamez has joined the ACES Cadre staff. Dr. Tamez's expertise is with Bilingual Programs and he has over 25 years of experience with Bilingual, Title I and other programs for English Language Learners. Jaime is available to assist schools with their Bilingual Programs and can also serve as the Bilingual Director/Coordinator for several schools that are willing to join together to utilize his services. For more information on how Dr. Tamez can help with your Bilingual program and services to English Language Learners, please contact Bruce at [bruce.h@nmaces.org](mailto:bruce.h@nmaces.org).

### Coalition Conference-Governing Council Training

Congratulations to the Coalition for another great conference. The presentations were great and the conference was well attended. For those GC members that were not able to attend the Conference, ACES can help you get the required training hours you need to be in compliance with your training requirements. Please contact Bruce or Max to discuss your training needs.

### Governing Council Emails

Please send us the names and email addresses of your GC members so we can add them to our list to send our newsletter and other information to them directly. Thanks!

### Charter Leader Academy #3-Grant Writing and Fundraising

The next installment of the Charter Leader's Academy will feature presentations on Grant Writing and Fundraising. Most charter schools face a funding gap that separates their plans for an enriched experience for their students from the reality of very limited resources. Many turn to grant writing and fundraising methods of bridging this gulf. ACES Cadre Members, Dr. Lou Lafrado and Dr. Jim Ledyard, will share with participants the basics of grant making and collaboration building and how to search for and begin the process of securing extramural grant support. Additionally, this workshop will address the development or refinement of a mission-driven financial plan which includes a giving, or donation program. Both presenters have extensive experience in these areas.

The training will take place on November 19th, from 10 am to 2 pm, at the North Domingo Baca Multigenerational Center in Albuquerque. Lunch will be provided and the cost is \$80 for ACES members and \$100 for non-ACES members. Space is limited to please RSVP with Bruce at [bruce.h@nmaces.org](mailto:bruce.h@nmaces.org) no later than November 15th.

### Charter Asset Management

ACES business partner, Charter Asset Management (CAM), is able to help charter schools with their short-term cash flow needs. CAM can assist a school with a low cost solution to provide the cash a school needs until traditional funding arrives. If you need cash to make purchases for your programs but it is going to be a while before the money comes from the state or other source, CAM will provide you with the cash you need.



### New Service-Facilities Management

ACES is now providing a one-stop service for all of your facility maintenance needs. Our service allows your staff to focus on educating students and not on taking care of your building. Through a custom designed program for your school, ACES can take care of all of your facility maintenance needs including repairs, preventative and general maintenance, roofing, lighting, hvac, landscaping, security, fire systems, snow removal and pest control. We can include custodial and janitorial services into our program as well. Our system can help a school save money and better track facility expenses. For more information, contact Max @[max.l@nmaces.org](mailto:max.l@nmaces.org) or Bruce at [bruce.h@nmaces.org](mailto:bruce.h@nmaces.org).