



ACES Update, March 2019

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www.nmaces.org

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CLICK HERE TO VISIT OUR WEBSITE TO
LEARN ABOUT ALL THE SERVICES ACES
PROVIDES FOR NM CHARTER SCHOOLS



About Us

The Association for Charter School Educational Services, or ACES, is a public entity approved by the New Mexico Department of Finance and Administration, to provide services, support, and technical assistance to New Mexico's charter schools.

Operating through a Joint Powers Agreement (JPA), and approved by the New Mexico Department of Finance and Administration, charter schools that are members of ACES can take advantage of cooperative purchasing of goods and services. By joining together, charter schools can lower their operating costs and put those savings back into their classrooms.

The following Charter Schools are members of ACES [CLICK HERE](#)

Not a Member of ACES? Membership in ACES is FREE!

To find out more about becoming a member of ACES

[CLICK HERE](#)

Or contact [Dr. Max Luft](#) or [Dr. Jaime Tamez](#)



Are you working on your budget for next year?

At ACES we believe one of our foremost responsibilities is to ensure that all of our members have access to the very best possible goods and services at the most advantageous pricing. Through cooperative agreements with vendors, ACES is able to provide a variety of services, support, and technical assistance to New Mexico's charter schools that helps charter schools save money and better utilize their funds.

ACES offers services from two different categories of vendor partners: "Cooperative Purchase Agreement Partners" and "Preferred Vendor Partners".

Cooperative Purchase Agreement Partners (CPA)

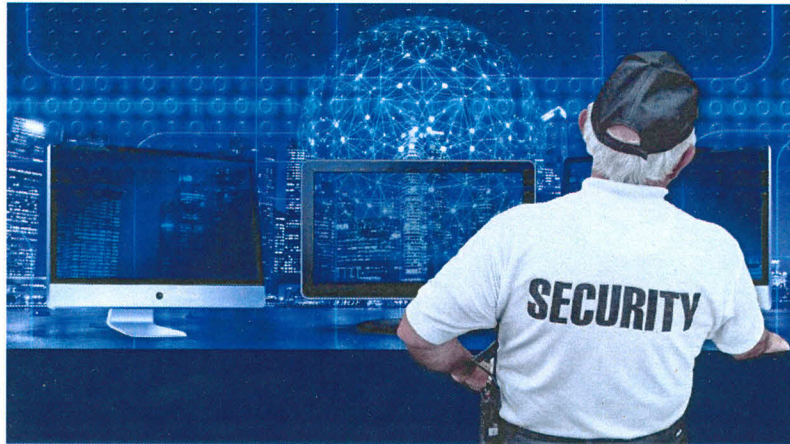
[CLICK HERE FOR LIST OF CURRENT CPA VENDORS](#)

Cooperative Purchase Agreement Partners are those organizations that have been awarded a contract by ACES after having gone through New Mexico's public procurement process. That process includes submitting a proposal in response to a publicly solicited Request for Proposals published by ACES. The proposal is then evaluated by a team who determines if the proposal meets all the requirements of solicitation and offers charter school advantageous pricing.

Preferred Vendor Partners (PV)

[CLICK HERE FOR LIST OF CURRENT PV PARTNERS](#)

A business can join ACES as a Business Partner for an annual fee. In return for an annual fee, ACES will help the Business Partner to market their goods and services. ACES does not endorse or certify the goods and services of the Business Partners.



School Security and Safety

The area of school security is of prime importance to ACES. However, we believe it must go beyond setting off an alarm when an intrusion occurs in the night. Our vision is to be preventive in two ways. First involves notifying people attempting to invade the school that the facility is secure, they are being monitored and need to leave the property immediately. If they do not depart private security and the police immediately respond. The second is through effective employee training to successfully handle situations threatening situations when school is in session and if necessary, to provide external resources on site during school hours. ACES has many pieces in place and is waiting for action on proposed legislation to finalize the model.

If you have interest in learning or sharing more to increase the security of the school staff, students and facilities please contact

[Dr. Max Luft](#) or [Dr. Jaime Tamez](#)



IntraWorks is a new vendor partner with ACES that provides School Security and Safety Systems!

IntraWorks has dedicated teams with expertise and experience in a complete array of industries and applications. We have organized our product and service teams into three separate but interconnected divisions to best suit our client's needs and requirements. In each of these business, organization, government or residential disciplines, our technical staff has thorough knowledge of the most advanced technologies in energy, security and safety systems and is always up-to date on the cutting edge of products and technologies that can improve the function and efficiency of your physical locations. And nobody knows more about how to integrate these systems with each other for maximum performance, capability and cost savings, in what we call smart systems.

The IntraWorks team is undoubtedly amongst the best in the nation. They are experts in security, safety and energy systems and know how to integrate these systems for maximum effectiveness and specialized applications. Client sector teams are led by industry experts in each of our customer categories including: Enterprise; Commercial; Residential.

Smart buildings have intelligent systems that are designed to communicate with each other and work seamlessly together every minute of every day: 7 days a week, 365 days a year. Smart buildings have systems and devices designed to allow them to communicate with other systems, monitor themselves and associated systems, and make adjustments as conditions dictate. Building systems can range from fire detection, suppression, and reporting devices to complex climate and lighting controls or perimeter intrusion devices that can monitor all activity from points of egress and ingress, such as windows, doors, fences, and loading docks. Buildings, like people, have different needs and need different degrees of intelligence. Whatever your needs, we can engineer, install, and service everything you need to make your building as smart as it needs to be.

Educational Facilities

Are complex facilities with large fluctuations in occupancy: reception areas, restaurants & cafeterias, class rooms, dorms, offices, areas of assembly, parking lots and structures all have different requirements. Today, Universities and Schools are under increased scrutiny to save money, protect their students, teachers and staff, and improve function in this fast changing technical environment.

IntraWorks takes a proactive approach to these issues by studying new trends in education and applying electronic building system technology to help save money, reduce risk, and improve function. Additionally, IntraWorks uses a comprehensive approach to the Educational Facility itself by considering ALL the electronic building systems when planning the next upgrade, move, add or change. Lastly, IntraWorks offers constant commissioning and predictive maintenance in order to save building and campus life cycle costs. (Up to 10x according to the Department of Energy – O&M Best Practices)

Helping Private and Public Schools

IntraWorks currently has a buying agreements with the Association of Charter Schools Education Services (ACES) through which we are able to provide both private and government schools in New Mexico with professional, high-quality safety, security, and services at a lower cost. We're excited at the opportunity to be able to help educational facilities create a safer environment for students who should be able to focus on learning without concerns of personal safety.

Create a safe learning environment

Security

Universities and Schools are targets to both insider and outsider threats to include asset, data and computer theft, workplace violence, assaults, terrorism, active shooter and vandalism. School administrators and teachers are charged with the protection and safety of large groups of people (stadiums, events) to include the public along with students. By use of advanced and integrated CCTV, access control, perimeter, and intrusion systems, IntraWorks can help to reduce the likelihood of injury to the students and staff and provide valuable investigative information if an incident takes place. Video and Audio analytics can detect crowd violence (fights), workplace violence, bombs, intruders, and even the sound of a gun being fired immediately so that authorities can be notified quickly saving lives and reputations. Special purpose radios or



Financial/Business Management Services

One of the keys to a successful charter school is having an accurate and complete financial management services system in place. From payroll to budgeting, to expenditure analysis, internal controls and audits, an ACES approved financial management system is paramount to ensuring school funds are appropriately accounted for. The mission of a quality financial management program is to see that every available dollar is used to support classroom instruction to its fullest.

BRYAN RUNYAN, CPA

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K12 Accounting is a new vendor partner with ACES that provides Financial/Business Management Services!

K12 Accounting is a full-service public school business office management company located in Albuquerque, New Mexico. K12 Accounting handles all areas of school business office management including financial budgeting and planning, grant and revenue management, state and federal reporting and compliance, financial audit preparation, accounts payable, payroll and other accounting back office support. K12 Accounting's expertise has allowed the company to grow organically by providing admirable results that speak for themselves. K12 Accounting's commitment to running clients' school business offices efficiently allows the school's administration to focus on the classroom. From small charter schools to large school districts, K12 Accounting has become a top provider of business management services in New Mexico.

K12 Accounting is home to some of the best school business professionals in the state of New Mexico. Members of the K12 Accounting team hold Certified Public Accountant licenses, Level I & II School Business Official licenses and Bachelor's/Master's in Accountancy degrees. K12 Accounting personnel have a combined total experience of more than 75 years managing and auditing public schools. K12 Accounting Business Managers are specialists in governmental accounting and many have experience auditing governmental entities, including public schools. Everyone on the K12 Accounting team goes through a rigorous training process and is assigned a mentor as an additional layer of support.

If you are interested in learning more about how K12 Accounting could help your school, please

[CLICK HERE](#)

or email

info@k12accounting.com



ACES Cadre Services: Specialists Who Can Help You

Running a charter school is difficult and takes a multitude of skills and abilities. Just as importantly, it also takes a great amount of time. It is difficult to attend to all of the managerial and administrative tasks, and be the instructional leader that is required for an effective charter school. A charter school leader does not have to go it alone.

ACES employs a number of licensed, highly qualified and experienced professionals with experience in a variety of areas that are on call to assist any school with any need they may have. The areas of expertise include: Administrator Coaching and Mentoring; Administrator Evaluations; Principal/Head Learner Searches; Needs Assessments; Data Analysis and Disaggregation; Strategic Planning; Program Evaluation; Bilingual Programs; Federal Programs; Special Education Programs; Grant Writing; Charter Renewal Applications.

Additionally, if a school finds itself without a leader at any time during the year, ACES has Cadre staff members that can step in on an interim basis, to fill the void and keep the school operating efficiently until a new school leader is found. Whether it is for a day, a week, a month or longer, ACES' professional administrators have the licenses, skills, and experience to help a Governing Council keep the school operational and assist with selecting a new school leader.

In addition to the above areas, Cadre professional have expertise and experience in many other areas as well. The services are available on an individual basis, or as a team, to meet any charter school's needs. Regardless of the need, the Cadre of professional staff at ACES can help meet that need in a low costs and effective manner.

If you are interested in learning more about Cadre Services

[CLICK HERE](#)

or email

[Dr. Max Luft](#) or [Dr. Jaime Tamez](#)

A teacher
AFFECTS
ETERNITY
and one can never
tell where their
INFLUENCE
stops. -henry adams

**The 4th Annual New Mexico Charter Schools Job
Fair is quickly approaching!**

[4th Annual NM Charter Schools Job Fair](#)

Thursday, April 11, 2019

4:30 p.m. – 7:30 p.m.

21st Century Public Academy
4300 Cutler Ave NE, Albuquerque, NM 87110

VENDORS AND SCHOOLS BEGIN SETTING UP AT 4:00 P.M.

Thank you to our Premier Sponsor



We have all heard the reports of teacher shortages in New Mexico. In an effort to provide support for New Mexico charter schools in filling vacancies at their schools, the Association of Charter School Education Services (ACES) is hosting the 4th Annual New Mexico Charter Schools Job Fair on April 11, 2019. The Job Fair will provide the opportunity for New Mexico charter schools to connect with educators seeking employment, accept applications from potential employees and conduct preliminary interviews.

Previous year's Job Fairs were great successes with over 30 schools attending and over 100 job seekers participating each year.

ACES will be advertising the event through a number of national job sites, state sites (ABQ Journal, Department of Work Force Solutions, NM colleges and universities), and local sources (Craigslist and school websites) to attract as many candidates as possible that are seeking positions in the field of education in New Mexico.

Charter School Leaders:

If your school is a subscriber to the ACES Employment Services System,
you can participate in the Job Fair at no cost!

**OUR THANKS TO THE FOLLOWING FOR
ALL YOUR SUPPORT!**

ACES EXECUTIVE COMMITTEE

[CLICK HERE](#)

ACES STAFF

[CLICK HERE](#)

CHARTER SCHOOL MEMBERS OF ACES

[CLICK HERE](#)



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