

CHARTER CHATTER

A COLLABORATIVE NEWSLETTER BETWEEN ACES AND PCSNM FOR CHARTER SCHOOLS

June 2020

NOTE FROM THE EXECUTIVE DIRECTOR

It is with great excitement that ACES announce an opening for their first full-time Executive Director! ACES has grown into an organization that is integral to the charter movement and is growing to meet all your needs. In my year at the helm of the organization, it became evident that a part-time Executive Director cannot lead the organization in the manner ACES needs to meet your needs. Combined with Max Luft retiring this summer, it provides ACES the opportunity to take a step forward and hire its first full-time Executive Director. I am extremely excited to work closely with the new Executive Director as I continue my work with PCSNM.

In the five years since its founding, ACES has proven a successful and growing venture. The organization generates \$6 million in revenue each year; all of it from supporting charter schools in New Mexico. There is exceptional potential for further growth with a leader ready to generate more avenues of support for schools and enhance existing revenue lines.

Thinking about applying to become the ED of ACES or know someone who would be good for the role?

- **Momentum:** The ED will be taking over a thriving organization. ACES has grown significantly in each year of existence
- **Non-ERB Income:** ACES does not contribute to ERB, making it perfect for a retired charter school administrator
- **Flexibility:** This is a 0.75 FTE position, and ACES is a fully remote organization, providing flexibility to all its staff.

Please feel free to contact me for additional information.

Be well,
Matt
matt.p@nmaces.org



SPOTLIGHT ON VENDORS

SCHOOL SAFETY AND SECURITY SYSTEMS

INTRAWORKS

IntraWorks has dedicated teams with expertise and experience in a complete array of industries and applications. We have organized our product and service teams into three separate but interconnected divisions to best suit our client's needs and requirements. In each of these business, organization, government or residential disciplines, our technical staff has thorough knowledge of the most advanced technologies in energy, security and safety systems and is always up-to date on the cutting edge of products and technologies that can improve the function and efficiency of your physical locations.

Educational Facilities Complex facilities with large fluctuations in occupancy: reception areas, restaurants & cafeterias, classrooms, dorms, offices, areas of assembly, parking lots and structures all have different requirements. Today, Universities and Schools are under increased scrutiny to save money, protect their students, teachers, and staff, and improve function in this fast-changing technical environment.

IntraWorks takes a proactive approach to these issues by studying new trends in education and applying electronic building system technology to help save money, reduce risk, and improve function. Additionally, IntraWorks uses a comprehensive approach to the Educational Facility itself by considering ALL the electronic building systems when planning the next upgrade, move, add, or change. Lastly, IntraWorks offers constant commissioning and predictive maintenance to save building and campus life cycle costs. (Up to 10x according to the Department of Energy – O&M Best Practices)

Helping Private and Public Schools

IntraWorks currently has a buying agreement with the Association of Charter Schools Education Services (ACES) through which we can provide both private and government schools in New Mexico with professional, high-quality safety, security, and services at a lower cost. We are excited at the opportunity to be able to help educational facilities create a safer environment for students who should be able to focus on learning without concerns of personal safety.

For more information, please contact:

Martin Flores

mflores@intraworksusa.com

APIC SOLUTIONS

APIC Solutions is a certified integrator, installer, and maintainer, who works closely with equipment providers to design dependable security and life safety solutions. Our broad portfolio of services for video surveillance, access control, and intrusion are used by schools, universities, government agencies, casinos, and many other commercial environments.

We pride ourselves on the ability to work consultatively with our customers to design in reliability and maintainability to ensure electrical serviceability for years to come.

- Security Systems Division Services Includes
- Access Control/Card Readers
- Video Surveillance? CCTV
- Intrusion and Detection Alarms
- Perimeter Detection
- Alarm Monitoring Services
- Emergency Phone/Towers
- Mass Notifications
- 24-7 Emergency Service
- Design Build/Engineering

For more information, please contact

Jesse Pickard jpickard@apicnm.com

PHONE: 505-345-1381

JANI-KING IS OFFERING DISINFECTING SERVICES

We are currently offering electrostatic sprayer disinfecting to all our customers. The ACES price for this service is .13 per square foot, however I want to extend a special offer to those schools that we do not service. If any school signs on with us for cleaning service for the upcoming year, we will provide this service free of charge. For some this can be up to a \$2500.00 value. Please feel free to contact me if interested.

Thank you,

Michael Vigil, Regional Director

(505) 341-1070 – Phone

(505) 341-1140 – Fax

(505) 227-3363 – Cell

<https://www.janiking.com/janitorial-services/>



READ ALL ABOUT IT!

The Public Education Department appeals ruling on federal Impact

Aid: <https://www.abqjournal.com/1466668/ped-appeals-federal-impact-aid-decision.html>

- Turquoise Trail staff votes down

unionization: https://www.santafenewmexican.com/news/education/turquoise-trail-charter-school-faculty-rejects-unionization/article_28bd9228-a749-11ea-8217-4fe07c64ccf2.html

- Budget update on public education: <http://nmindepth.com/2020/05/21/public-schools-could-avert-deep-cuts-in-june-session-top-lawmaker-says/>
- <https://www.the74million.org/article/bradford-black-lives-matter-and-black-education-matters-because-freedom-matters-only-when-black-folks-are-safe-to-both-learn-and-live-will-america-be-free/>