

<b>Budget Proposal for FY22</b>						
	<b>FY21 Budget</b>	<b>FY21 Actuals (Through May 2021)</b>	<b>% Variance from FY21 Budget to Actual</b>	<b>FY22 Budget (Proposed)</b>	<b>Change FY21 to FY22 Proposed Budgets</b>	
Ordinary Income/Expense						
<b>Income</b>						
42600 · Procurement						
42610 · Food Service	\$1,640,000.00	\$822,405.30	-49.85%	\$1,640,000.00	\$0.00	
42620 · Cleaning Service	\$60,000.00	\$127,070.64	111.78%	\$100,000.00	\$40,000.00	
42630 · Business Service	\$2,000,000.00	\$2,510,292.66	25.51%	\$2,500,000.00	\$500,000.00	
42640 · Educational Technology	\$700,000.00	\$1,333,374.99	90.48%	\$700,000.00	\$0.00	
42645 · Handyman Services	\$60,000.00	\$285,714.15	376.19%	\$60,000.00	\$0.00	
42650 · Bus service	\$5,000.00	8182.38	63.65%		-\$5,000.00	
42660 · Ancillary Services	\$150,000.00	\$297,017.07	98.01%	\$200,000.00	\$50,000.00	
42680 · Landscaping Services	\$50,000.00	\$51,488.28	2.98%	\$50,000.00	\$0.00	
42690 · Bulk Food services	\$5,000.00	\$19,961.05	299.22%		-\$5,000.00	
42695 · School security hardware	\$50,000.00	\$154,129.61	208.26%	\$75,000.00	\$25,000.00	
42696 · School security training & guar	\$10,000.00	\$32,274.85	222.75%	\$25,000.00	\$15,000.00	
42600 · Procurement - Other					\$0.00	
<b>Total 42600 · Procurement</b>	<b>\$4,730,000.00</b>	<b>\$5,641,910.98</b>	<b>19.28%</b>	<b>\$5,350,000.00</b>	<b>\$620,000.00</b>	
42700 · Cadre					\$0.00	
42710 · Cadre Salary	\$210,000.00	\$276,780.24	31.80%	\$230,000.00	\$20,000.00	
42730 · Cadre travel	\$7,000.00		-100.00%	\$0.00	-\$7,000.00	
42750 · Cadre - Program Staff Salary	\$70,000.00		-100.00%	\$0.00	-\$70,000.00	
<b>Total 42700 · Cadre</b>	<b>\$287,000.00</b>	<b>\$276,780.24</b>	<b>-3.56%</b>	<b>\$230,000.00</b>	<b>-\$57,000.00</b>	
43000 · Related Programs					\$0.00	
43110 · Job Fair	\$4,000.00	\$3,000.00	-25.00%	\$0.00	-\$4,000.00	
43200 · Employment services	\$14,000.00	\$15,002.49	7.16%	\$14,000.00	\$0.00	
43300 · Maintenance	\$600,000.00	\$810,335.39	35.06%	\$550,000.00	-\$50,000.00	
43400 · Substitutes	\$350,000.00	\$47,118.64	-86.54%	\$350,000.00	\$0.00	
43500 · Market Place	\$14,000.00	\$8,360.00	-40.29%	\$14,000.00	\$0.00	
<b>Total 43000 · Related Programs</b>	<b>\$982,000.00</b>	<b>\$883,816.52</b>	<b>-10.00%</b>	<b>\$928,000.00</b>	<b>-\$54,000.00</b>	
44000 · Other Primary Income					\$0.00	

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44100 · Interest Income		\$15.00	\$0.36	-97.60%	\$5.00	-\$10.00
44300 · Late Payment Income		\$985.00	\$57.41	-94.17%	\$0.00	-\$985.00
Total 44000 · Other Primary Income		\$1,000.00	\$57.77	-94.22%	\$5.00	-\$995.00
<b>Total Income</b>		<b>\$6,000,000.00</b>	<b>\$6,802,507.74</b>	<b>13.38%</b>	<b>\$6,508,005.00</b>	<b>\$508,005.00</b>
Gross Profit		\$6,000,000.00	\$6,802,507.74	13.38%	\$6,508,005.00	\$508,005.00
<b>Expense</b>						\$0.00
60000 · Programs						\$0.00
60010 · Procurement						\$0.00
60020 · Food Services		\$1,623,600.00	\$793,208.33	-51.15%	\$1,623,600.00	\$0.00
60040 · Business services		\$1,980,000.00	\$2,485,189.80	25.51%	\$2,475,000.00	\$495,000.00
60045 · Handyman Services		\$59,400.00	\$282,857.01	376.19%	\$59,400.00	\$0.00
60047 · Bus Service		\$4,950.00	\$3,362.78	-32.07%	\$0.00	-\$4,950.00
60050 · Educational Technology		\$693,000.00	\$1,320,043.87	90.48%	\$693,000.00	\$0.00
60060 · Ancillary Services		\$148,500.00	\$294,046.95	98.01%	\$198,000.00	\$49,500.00
60070 · Cleaning Services		\$59,400.00	\$125,129.15	110.66%	\$99,000.00	\$39,600.00
60080 · Landscaping Service		\$49,500.00	\$51,319.02	3.67%	\$49,500.00	\$0.00
60092 · Food Delivery		\$4,950.00		-100.00%	\$0.00	-\$4,950.00
60095 · School Security hardware		\$49,500.00	\$153,634.95	210.37%	\$74,250.00	\$24,750.00
60096 · School security training & guar		\$5,000.00	\$31,952.17	539.04%	\$24,750.00	\$19,750.00
60100 · Procurement-Over/Short			\$136.70			\$0.00
60010 · Procurement - Other			\$0.00			\$0.00
Total 60010 · Procurement		\$4,677,800.00	\$5,540,880.73	18.45%	\$5,296,500.00	\$618,700.00
6011 · Non-Program Expenses						\$0.00
6012 · Cadre - Salary consolidated			\$0.00			\$0.00
6013 · Cadre - Salary			\$0.00			\$0.00
Total 6012 · Cadre - Salary consolidated			\$0.00			\$0.00
Total 6011 · Non-Program Expenses						\$0.00
61000 · Cadre						\$0.00
61100 · Cadre - Salary consolidated						\$0.00

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61110 · Cadre - Salary		\$172,200.00	\$205,487.05	19.33%	\$188,600.00	\$16,400.00
61120 · Cadre-Sect 125 nontaxable reimb		\$61,300.00	\$18,014.56	-70.61%	\$18,000.00	-\$43,300.00
Total 61100 · Cadre - Salary consolidated		\$233,500.00	\$223,501.61	-4.28%	\$206,600.00	-\$26,900.00
61200 · Cadre - Travel expenses		\$7,000.00	\$1,207.20	-82.75%	\$2,000.00	-\$5,000.00
61400 · Cadre - Program Staff Travel			\$0.00		\$0.00	\$0.00
Total 61000 · Cadre		\$240,500.00	\$224,708.81	-6.57%	\$208,600.00	-\$31,900.00
62000 · Related Programs						\$0.00
62100 · Job Fair						\$0.00
62025 · Advertising/Promotional		\$300.00	\$294.69	-1.77%	\$0.00	-\$300.00
62075 · Other Miscellaneous Expenses		\$250.00	\$3,202.78	1181.11%	\$0.00	-\$250.00
Total 62100 · Job Fair		\$550.00	\$3,497.47	535.90%	\$0.00	-\$550.00
63000 · Employment Services						\$0.00
63100 · Employment Services - Advertisi		\$3,250.00	\$2,376.17	-26.89%	\$2,500.00	-\$750.00
63200 · Employment Services - Software		\$5,087.00	\$5,087.24	0.00%	\$2,490.00	-\$2,597.00
63300 · Employment Services - Salary						\$0.00
63310 · Employment Services - Salary			\$4,577.24		\$4,000.00	\$4,000.00
63300 · Employment Services - Salary - Other		\$2,500.00		-100.00%		-\$2,500.00
Total 63300 · Employment Services - Salary		\$2,500.00	\$4,577.24	83.09%	\$4,000.00	\$1,500.00
Total 63000 · Employment Services		\$10,837.00	\$12,040.65	11.11%	\$8,990.00	-\$1,847.00
64000 · Maintenance						\$0.00
64100 · Contractor Expenses		\$320,937.00	\$773,452.73	141.00%	\$350,000.00	\$29,063.00
64150 · Maintenance Travel		\$750.00	\$31.02	-95.86%	\$100.00	-\$650.00
64160 · Maintenance - Software		\$3,500.00	\$3,369.19	-3.74%		-\$3,500.00
64200 · Maintenance - Salaries						\$0.00
64210 · Maintenance - Administration se		\$12,000.00	\$4,979.05	-58.51%	\$12,000.00	\$0.00
64220 · Maintenance - Support Services		\$10,000.00	\$10,953.51	9.54%	\$10,000.00	\$0.00
64200 · Maintenance - Salaries - Other			\$1,940.23			
Total 64200 · Maintenance - Salaries		\$22,000.00	\$17,872.79	-18.76%	\$22,000.00	\$0.00
Total 64000 · Maintenance		\$347,187.00	\$794,725.73	128.90%	\$372,100.00	\$24,913.00

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67000 · Substitutes					\$0.00	
67100 · Substitute Salaries					\$0.00	
67110 · Substitute salary	\$251,790.00	\$33,100.50	-86.85%	\$252,000.00	\$210.00	
67120 · Administrative - Substitute sal	\$44,065.00	\$8,962.42	-79.66%	\$44,100.00	\$35.00	
67130 · Substitute - Support salary		\$0.00			\$0.00	
Total 67100 · Substitute Salaries	\$295,855.00	\$42,062.92	-85.78%	\$296,100.00	\$245.00	
67200 · Substitute - Program Expenses					\$0.00	
67210 · Substitute - Program Software	\$6,000.00	\$200.00	-96.67%	\$6,300.00	\$300.00	
67215 · Substitute - Background checks	\$2,000.00	\$220.00	-89.00%	\$1,000.00	-\$1,000.00	
67220 · Substitute - Program Advertisin	\$300.00	\$519.26	73.09%	\$600.00	\$300.00	
67250 · Substitute - Program Communicat	\$300.00	\$108.00	-64.00%	\$150.00	-\$150.00	
Total 67200 · Substitute - Program Expenses	\$8,600.00	\$1,047.26	-87.82%	\$8,050.00	-\$550.00	
Total 67000 · Substitutes	\$304,455.00	\$43,110.18	-85.84%	\$304,150.00	-\$305.00	
Total 62000 · Related Programs	\$663,029.00	\$1,078,082.84	62.60%	\$685,240.00	\$22,211.00	
Total 60000 · Programs	\$5,581,329.00	\$6,618,963.57	18.59%	\$6,190,340.00	\$609,011.00	
6017 · Reimbursements					\$0.00	
6018 · Nontaxable Mileage		\$0.00			\$0.00	
Total 6017 · Reimbursements		\$0.00			\$0.00	
61500 · Bank Service Charges		\$285.64			\$0.00	
65000 · General Administrative Expenses					\$0.00	
65050 · Admin - Advertising Expenses	\$400.00	\$384.91	-3.77%	\$0.00	-\$400.00	
65100 · Admin - Bank svc charges	\$333.00	\$279.61	-16.03%	\$350.00	\$17.00	
65150 · Admin - Computer svcs	\$6,000.00	\$7,644.72	27.41%	\$6,650.00	\$650.00	
65300 · Admin - Insurance					\$0.00	
65310 · Admin - General liability ins.	\$2,500.00	\$1,999.00	-20.04%	\$2,500.00	\$0.00	
65320 · Admin - Workman's comp	\$4,012.00	\$4,299.00	7.15%	\$4,500.00	\$488.00	
Total 65300 · Admin - Insurance	\$6,512.00	\$6,298.00	-3.29%	\$7,000.00	\$488.00	
65375 · Legal & Audit Fees	\$10,000.00	\$10,000.01	0.00%	\$10,300.00	\$300.00	
65400 · Rent Expense	\$2,000.00	\$2,400.00	20.00%	\$2,000.00	\$0.00	

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65450 · Admin - Meeting expenses		\$1,400.00	\$1,954.82	39.63%	\$1,400.00	\$0.00
65550 · Admin - Postage		\$500.00	\$463.15	-7.37%	\$500.00	\$0.00
65600 · Admin - Printing		\$25.00		-100.00%	\$0.00	-\$25.00
65700 · Admin - Supplies/Materials		\$5,664.00	\$5,681.28	0.31%	\$6,500.00	\$836.00
65750 · Admin - Travel expenses						\$0.00
65755 · Admin -Travel mileage			\$2,646.45		\$2,500.00	\$2,500.00
65760 · Admin - Meal/lodging per diem e			\$1,628.60		\$2,000.00	\$2,000.00
65750 · Admin - Travel expenses - Other		\$11,000.00		-100.00%		-\$11,000.00
<b>Total 65750 · Admin - Travel expenses</b>		<b>\$11,000.00</b>	<b>\$4,275.05</b>	<b>-61.14%</b>	<b>\$4,500.00</b>	<b>-\$6,500.00</b>
65800 · Admin - Wages						\$0.00
65810 · Admin - Administration salary		\$49,500.00	\$74,064.39	49.63%	\$82,000.00	\$32,500.00
65811 · Admin-sect 125 nontaxable reimb		\$24,100.00	\$24,099.93	0.00%	\$24,100.00	\$0.00
65820 · Admin - Support salaries		\$3,600.00	\$1,787.50	-50.35%	\$6,000.00	\$2,400.00
65830 · Admin - Accounting Salaries		\$34,000.00	\$33,826.92	-0.51%	\$34,000.00	\$0.00
<b>Total 65800 · Admin - Wages</b>		<b>\$111,200.00</b>	<b>\$133,778.74</b>	<b>20.30%</b>	<b>\$146,100.00</b>	<b>\$34,900.00</b>
65000 · General Administrative Expenses - Other			\$585.02			\$0.00
<b>Total 65000 · General Administrative Expenses</b>		<b>\$155,034.00</b>	<b>\$174,030.95</b>	<b>12.25%</b>	<b>\$185,300.00</b>	<b>\$30,266.00</b>
66000 · Payroll Expenses						\$0.00
6003 · Taxes						\$0.00
6004 · NM Worker's Compensation Fee						\$0.00
66150 · Federal Taxes (941/944)		\$50,736.00	\$9,002.74	-82.26%	\$9,100.00	-\$41,636.00
66160 · NM Unemployment Tax		\$1,500.00	\$289.10	-80.73%	\$300.00	-\$1,200.00
66170 · Federal Unemployment (940)		\$14.00	\$0.00	-100.00%	\$0.00	-\$14.00
<b>Total 6003 · Taxes</b>		<b>\$52,250.00</b>	<b>\$9,291.84</b>	<b>-82.22%</b>	<b>\$9,400.00</b>	<b>-\$42,850.00</b>
6006 · Wages						\$0.00
6007 · Company HSA			\$0.00			\$0.00
6008 · Project			\$0.00			\$0.00
<b>Total 6006 · Wages</b>			<b>\$0.00</b>			<b>\$0.00</b>
66130 · WComp Assesment		\$450.00	\$211.41	-53.02%	\$250.00	-\$200.00

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Total 66000 · Payroll Expenses		\$52,700.00	\$9,503.25	-81.97%	\$51,750.00	-\$950.00
66001 · *Payroll Expenses			\$21,405.17		\$50,750.00	\$50,750.00
66700 · Professional Fees						\$0.00
66780 · Conference/meetings expense		\$700.00			\$1,000.00	\$300.00
Total 66700 · Professional Fees		\$700.00	\$271.85			-\$700.00
68500 · Local meeting/mileage Reimburse		\$2,000.00			\$0.00	-\$2,000.00
<b>Total Expense</b>		<b>\$5,791,763.00</b>	<b>\$6,824,174.79</b>	<b>17.83%</b>	<b>\$6,385,040.00</b>	<b>\$593,277.00</b>
Net Ordinary Income		\$208,237.00	-\$21,667.05	-110.40%	\$122,965.00	-\$85,272.00
Other Income/Expense						\$0.00
Other Expense						\$0.00
71000 · Penalties & Settlements			\$15.91			\$0.00
Total Other Expense			\$15.91			\$0.00
Net Other Income		\$0.00	-\$15.91		\$0.00	\$0.00
<b>Net Income</b>		<b>\$208,237.00</b>	<b>-\$21,682.96</b>	<b>-110.41%</b>	<b>\$122,965.00</b>	<b>-\$85,272.00</b>