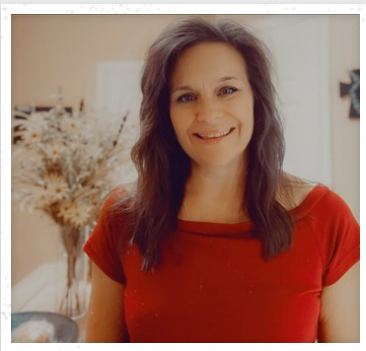


# ACES Insights

## October 2022

ASSOCIATION OF CHARTER SCHOOL EDUCATION SERVICES



### CHRISTY TAKACS, EXECUTIVE DIRECTOR

#### Procurement News

We are currently out to bid for Energy, Security, and Life Safety Systems. We are hopeful to award multiple contracts to vendors who provide such products and services as listed below. If you are currently working with a company that provides these services, please let us know so we can get them the information to submit a proposal. The deadline is November 8th.

**\*\*\*Evaluators needed! We will begin evaluating submitted proposals Nov. 9th-15th\*\*\***

## PRODUCTS AND SERVICES

### PRODUCTS

- Fire Detection/Evacuation
- Intrusion Detection/Deterrence
- Closed Circuit Television (CCTV)
- Perimeter Intrusion Detection
- Access Control
- Communication Management
- Critical Systems Monitoring
- Data Switching/Media Distribution
- Data Network/Fiber Optic Cabling
- Command and Control Centers
- Climate/Temperature Controls

- Energy Management
- Reception/Visitor Mgt. Systems
- Special Purpose Communication Devices (Radios) Lockdown Systems
- Mass Notification
- Lighting Control
- Utility Monitoring
- Parking Management Systems
- Vape Detection Systems
- Gun Detection Technology for Active Shooter Protection
- Weapons Detection Systems

### **SERVICES**

- System Assessments
- Code Compliance studies
- Vulnerability Assessment
- Emergency Response Plans
- System Installation
- Smart Service
- Extended Warranty
- Maintenance
- Testing
- Monitoring



**LET ACES HELP!**

"Is there ever enough time?! As charter leaders, you wear many hats in managing the operations of a school. ACES is looking to help take some of the work off your plate! To begin this process, we are asking all leaders to fill out this quick survey to identify the areas our charter leaders would prefer to "offload" in order to make time for other areas where you can focus your attention."

Link to survey: <https://forms.gle/kwFHie12H99QKe3ZA>



## **AXIOM – NEW MARKETPLACE VENDOR**

Operating a high-quality charter school in New Mexico requires strong financial controls and accurate accounting at a minimum, but achieving financial sustainability – especially for new and growing schools – requires more: forward-looking cash-flow analysis, dynamic financial projections, and active advocacy on behalf of charter schools' interests. Securing or expanding viable facilities that can accommodate growing student populations, planning in advance for changing teacher and staff salaries and benefits, and being responsive to opportunities for local, state, and federal funding are all key to ensuring that schools can maintain their focus on delivering results for the students and communities that depend on them. Axiom Analytics' team has more than 15 years of experience as school business officials. They support school leaders and boards across the state by providing CFO-level services that help them make critical decisions, balance changing priorities throughout and across school years, and collaborate effectively with stakeholders and funders. In this session, they will discuss how leaders can leverage these and other types of forward-looking services to ensure that their schools don't just survive from year to year but thrive and grow for the future.

For more information, please contact Katie Rarick, [Katie.Rarick@axiomanalytics.org](mailto:Katie.Rarick@axiomanalytics.org), 505-917-4023.

## **PROCUREMENT PARTNER – SERVICE MASTER**









**EDUCATIONAL FACILITY  
CLEANING SERVICES**

Educational facilities need to provide a safe, clean and healthy environment for people to learn.

At ServiceMaster Clean Albuquerque, we provide a systematic approach to cleaning educational facilities that helps protect the health of your students and your staff.

**Contact ServiceMaster Clean Albuquerque**

**505-821-5500**

[www.svmcleaning-restoration.com](http://www.svmcleaning-restoration.com)

**NEW MEXICO'S EDUCATIONAL FACILITY CLEANING SPECIALISTS**

## FREE AND EASY CLIA WAIVERS!

Want something to Celebrate? Want to \$ave Time and Money? The Four Corners REC#1 is offering a CLIA Waiver for On-Site Health Testing at your School! Obtain your CLIA Waiver through REC1 and we will pay the fee AND we will contact your regional School Health Advocate on your behalf for additional assistance with testing protocols. Visit the web page at: <http://nmrec1.org/clia-waivers> or contact: De Anna Davis at 575-760-3794 or [ddavis@nmrec1.org](mailto:ddavis@nmrec1.org)



## ABOUT US

 Facebook

 Albuquerque, NM, USA

 [ed@nmaces.org](mailto:ed@nmaces.org)

 (575) 308-1844

 [nmaces.org](http://nmaces.org)

