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Welcome Back! Let ACES Help You Start the Year Strong!

As a new school year begins, ACES is excited about the many ways we can support our **member schools and vendor partners**. Thanks to your continued collaboration and trust, ACES has grown—and with that growth comes expanded services and greater impact for everyone we serve.

We're thrilled to welcome **Fred Parker**, our new **ACES Operations Manager!** Fred brings extensive experience in operations and facilities and will be a key resource for supporting our schools' facility needs. Scroll down to learn more about Fred and how he may connect with your

organization in the coming months.

As a reminder, **ACES** is your procurement partner, offering over **50** active contracts designed to save you time and deliver value.

- ✓ Schools Easily access our contracted vendors through the searchable directory on our website. RFP numbers are found under each vendor's name and active contracts are found under their "Learn More" tab.
- ✓ **Vendors** Thank you for being part of the ACES network. We encourage you to keep us updated on your services and continue building strong relationships with our members.

Our growing team is committed to providing:

- Reliable, high-quality support
- ▼ Timely communication
- A partnership mindset that helps everyone succeed

We're here to help—whether it's navigating contracts, solving problems, or finding the right connections. **Please don't hesitate to reach out!**

PROCUREMENT CORNER



Happy new fiscal and school year to all! I hope everyone fared well during the crossover. A lot is going on in the procurement corner at ACES and we have some very cool things in the works! So, I'll keep this short for now and will have some bigger things to share later! Here's to fresh starts and big dreams! Let's make this year the one where everything adds up beautifully.

Author and ACES Procurement Program Manager, Tammy West Phone – 575-468-22373 Ext. 3; Email – procurement1@nmaces.org

~ PREVENTATIVE MAINTENANCE & ON-CALL SERVICES ~

New budgets can allow agencies to address delayed repairs and enter into contracts with vendors for ongoing services, ensuring equipment reliability and letting staff focus on other priorities.

ACES has several contracts that enable Participating Agency's to contract for both preventative maintenance and "on-call" (as needed) services. ACES contract ITB 22-001 has eight (8) contractors who offer HVAC and refrigerationservices, and some of those offer plumbing and/or electrical services as well. We have also recently re-solicited for Property and Facilities Management Services (ACES contract 25-02) and have a new contractor - Thunderbird Property Management, an established, capable company able to help manage entire facilities and campuses. We encourage you to contact these vendors and see if they can be of assistance to you!

Preventative Maintenance (PM) contracts offer a proactive approach that aims to prevent equipment failures by performing maintenance tasks at regular intervals. It is often scheduled based on time, usage, or asset criticality. Preventative maintenance helps to extend the lifespan of those assets, reduce downtime, and minimize the financial impact of unexpected breakdowns. If a PM inspection identifies needs beyond routine service, the contractor notifies the Participating Agency and can provide a quote for the required repairs. Any repair work identified falls outside of the PM contract's scope and will be priced and billed separately. The Participating Agency may choose to engage a different vendor for such repairs; however, using the same contractor under a separate agreement can be efficient since they are already familiar with the identified issues.

On-call services are reactive and occur when equipment starts showing signs of failure. These types of services are typically called on when maintenance needs are uncovered during regular inspections, such as with preventative maintenance services, or when equipment fails. It is sometimes helpful to contact multiple ACES vendors for pricing and scheduling availability to determine who best meets the needs of the agency overall. Please let us know if we can assist with that in any way.

PROCUREMENT FUNNY OF THE DAY

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Hello, Procurement? There appears to have been a mix up with my request for a new computer.



Meet Fred Parker, Operations Manager

With nearly three decades of experience in education, Fred has served in various roles, from a classroom teacher at the elementary and secondary level, to an instructional coach, and principal, culminating in his professional career as a district central office Chief Academic Officer and Deputy Superintendent of Operations and Strategy. He has a history of advocacy and support for the charter school

movement not only as a district authorizer, but also as the parent of a child that attended a state authorized charter school and a husband to an active public charter school advocacy and support leader.

Fred takes immense pride in supporting schools on their academic improvement journeys through comprehensive programmatic development as well as ensuring strong operational foundations that enable leaders to focus on enhancing the student learning experience. As the Operations Manager at NMACES, Fred is excited to support charter schools in all aspects of school operations and is committed to partnering with organizations to help them stay mission-focused and achieve their goals.

Fred was born and raised in the Texas and New Mexico Rio Grande Valley, where he celebrates his bilingual and bicultural heritage, sharing his unique story and perspective with family, friends, and colleagues. He and his wife share a son and daughter and have two grandchildren



FREE SERVICES:

- Ø Consultation regarding procurement related questions
- Ø Assistance with procurement audit preparation, audit response and with implementing audit resolutions
- Ø Assistance with responding to corrective action plans for audit of USDA food service contracts
- Ø Advice and/or assistance regarding use of existing contracts to purchase (including ACES contracts, Statewide Price Agreements, GSA (federal) contracts, other cooperative contracts and public entity price agreements.)
- Ø Assistance with obtaining wage determinations for construction projects
- Ø Resource referral

DISCOUNTED SERVICES VIA CADRE CONTRACT:

- Ø Assistance with formal procurements (Invitations to Bid/Requests for Proposals)
- Ø Review of procurement policy or other procurement related documents
- Ø Procurement related trainings and presentations tailored specifically to the Participating Agency's needs



WELCOME NEW ACES MEMBERS!

Eddy County
Belen Consolidated Schools
Alamo Navajo School Board
Questa ISD
Roswell ISD
New Mexico Tech
City of Aztec

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